## **Shimada-San Akinobu Bio**



Chairman of the Board

Shimada-san has more than 30 years of experience at Hitachi companies in roles with responsibilities including business strategy, technical strategy, product strategy and planning for storage and related hardware and software businesses.

Akinobu Shimada

In his most recent role, Shimada-san led global business operations as a senior executive supporting IT Platform Products Management Division and Hitachi Vantara. He graduated from Tokyo City University with a Mechanical Engineering degree.



## **Adrian Johnson Bio**

@ Hitachi Vantara

As head of APAC and AMER sales, Adrian Johnson leads the Hitachi Vantara business across two global regions, partnering with customers to help them navigate and execute complex digital transformations. He and his team are focused on helping enterprises unlock the value in their data, reaching better outcomes for business and society.

Adrian joined Hitachi Vantara in 2019 as VP and Managing Director for Australia and New Zealand. After guiding the region to record sales and market share growth, he took on leadership for APAC in 2022 and for AMER in 2024. Adrian served as an officer in the Royal Australian Navy in the 1990s before beginning his IT career at Sun Microsystems. In addition to senior roles at Liferay Inc. Fuji Xerox, and Code42, Adrian also spent several years as GM of the Data Storage and Solutions business at Dell.

Senior Vice President & General Manager

APAC & AMER

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## **Nathan Knight Bio**



VP & Managing Director ANZ

As VP & Managing Director of Hitachi Vantara for Australia and New Zealand, Nathan connects businesses, enterprises, and partners to Multi-Cloud Computing, Analytics + AI, Edge Computing, Enterprise Software, Data Services, and As-a-Service for IT Agility – for their competitive advantage.

His 20+ year career in tech underpins his understanding of the benefits technology can deliver to Public Sector, enterprise, and SMB customers. He knows businesses are on critical transformation journeys to increase relevance and drive innovation Nathan Knigh

Throughout his career, he has demonstrated strong strategic, commercial, and people leadership to deliver the best outcomes for customers. He has a proven track record of change management, business turnaround, and delivering rapid growth in highly competitive markets.

